## **JOB DESCRIPTION**

| Position Title:      | Programs Manager- Karnataka                                      |
|----------------------|--|
| Function:            | Program Management   |
| Level                | Manager  |
| Position Reports to: | Associate Director Programs                                      |
| Supervises           | Associates, Sr Associates, Officers, Sr. Officers, Asst Managers |
| Location:            | Bangalore/ Ramanagara  |

**Purpose:** The Programs Manager Karnataka is responsible for creating and implementing a regional strategy for Organisation in Karnataka with the aim of strengthening our presence in this region. This role would lead all Organisation programs across all locations within Karnataka.

## **Key Responsibility Areas (KRA)**

|   | Description   | Performance Indicators  |
|---|---|---|
| KRA   | •   |   |
| Develop a regional strategy and annual plans for Organisation for Karnataka | <ul> <li>Study and understand market needs and evaluate potential areas of deepening and strengthening Organisation presence across districts in Karnataka</li> <li>Develop a comprehensive regional strategy in alignment with the organisation's strategic goals in coordination with the Senior Leadership Team</li> <li>Guide in the development of annual plans by location and by program aligned with the organisation's annual targets</li> <li>Create expansion opportunities by building and leveraging local partnerships working closely with the Partnerships &amp; Collaboration domain</li> <li>Build and maintain relationships with key stakeholders in state government bodies / departments to gain official support and credibility for Organisation programs working closely with the Associate Director Programs</li> </ul> | <ul> <li>Quality of strategy</li> <li>Timeliness and quality of annual plans</li> <li>Value of relationships developed</li> <li>Opportunities enabled through partnerships</li> </ul> |

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| Lead ongoing<br>Organisation<br>programs for<br>Karnataka | <ul> <li>Set the agenda, budget and goals for each applicable program in each location along with the responsible location lead and the respective Program Manager</li> <li>Manage relationships with critical stakeholders in government, education institutions, social sector partners etc</li> <li>Streamline and strengthen program management across all programs working closely with headoffice.</li> <li>Ensure process and quality adherence</li> <li>Provide content improvement/ refinement inputs to the Content domain based on assessment of cultural/ political/ social pulse in the region</li> <li>Strengthen the volunteer/ educator/ consultant network and ensure good relationships</li> <li>Strive for continuous improvement in process</li> </ul> | <ul> <li>Uptake of various programs</li> <li>Impact of programs delivered</li> <li>Quality &amp; quantity of improvements/ enhancements</li> <li>Type of new opportunity/ies</li> <li>Stakeholder feedback/ pulse</li> </ul> |
|---|--|--|
| Capacity Building   | <ul> <li>Keep upto date wrt social, political, education related new thinking, trends, issues</li> <li>Build own capability in delivery of quality programs</li> <li>Assess training needs of team, volunteers/ consultants/ youth trainers and ensure gaps are covered</li> <li>Mentor and coach team members to enhance performance and grow in their careers</li> </ul>   | <ul> <li>Program evaluation scores</li> <li>Good session observation scores</li> <li>Readiness of team members to take on larger responsibilities</li> <li>Alignment with organization values and principles</li> </ul>      |
| Contribute to overall organisation goals                  | <ul> <li>Be a champion for Organisation and represent the organisation within the location/ region</li> <li>Contribute to building the image and credibility of Organisation;</li> <li>Attend external events and conduct Organisation events to foster image building and networking</li> <li>Plan and implement alumni outreach and engagement initiatives</li> <li>Support resource mobilisation efforts</li> <li>Support organisation initiatives and contribute in management and operational areas as needed (eg. participation in recruitment/ induction, participation in events, team building etc)</li> <li>Identify and share opportunities for improvement across the organisation</li> </ul>  | <ul> <li>Responsiveness to priorities and needs</li> <li>Organisation presence and credibility in the location</li> <li>Contribution levels to internal organisation initiatives</li> <li>Sustained effort</li> </ul>        |

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## **Person Profile:**

| Education Background  Years of experience | Master's degree in Education/social sciences/humanities/social work or equivalent  At least 10+ years of relevant experience.   |  |
|---|---|--|
| Industry Exposure:                        | NGO of a similar nature   |  |
| Type of Experience:                       | <ul> <li>Demonstrated experience in Program Management in a not for profit environment</li> <li>Experience in areas such as advocacy and/ or building partnerships and/ or education would be mandatory</li> <li>Good existing networks in the government and NGO space would be an advantage</li> <li>Strong language skills - fluency in English and Kannada is essential</li> <li>Should be comfortable with travelling to program locations within the region on a regular basis</li> <li>Good level of comfort with MS Excel and good analytical skills</li> </ul> |  |

Interested candidate please share your cv at:

contact@pmspl.net.in

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